



and

SAP Concur
Endorsed Apps
Premium Certified

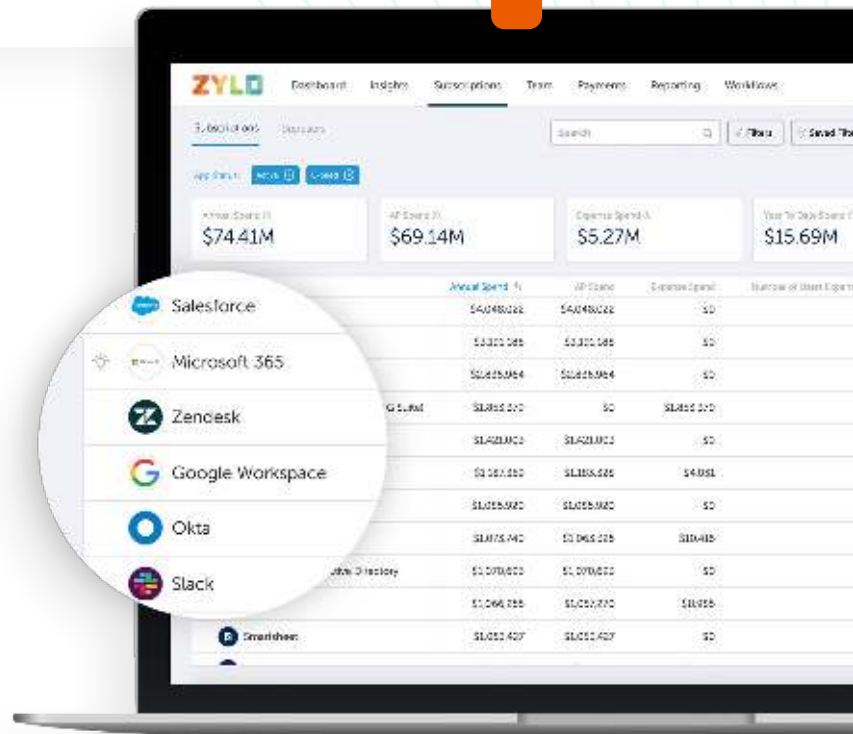
Bring Your Shadow IT into the Light

Because of the low cost and ease of adoption, any employee with an email and credit card can purchase software. Too often, organizations reimburse these purchases without understanding if the software is truly needed, if compliance and privacy goals are met, or if applications are redundant to already implemented tools.

As an SAP Concur Partner focused on SaaS management and optimization, Zylo integrates with Concur Expense to unlock unprecedented visibility into your SaaS stack, including those purchases made through expense channels. See all the software that is being used across the organization and implement a SaaS management program that increases employee productivity, reduces security risk, and optimizes SaaS costs.

“Zylo’s integration with SAP Concur gives us visibility into those purchases to keep Genesys protected. We can ensure we get the terms and conditions, MSAs, securities and people in place to ensure these applications return value to the business.”

– Samantha Griffin, Sourcing Manager



Powered by Zylo and SAP Concur

- ▶ Discover every employee software purchase in the last 12 months
- ▶ Continually monitor and set alerts as new software is purchased and discovered by Zylo’s Discovery Engine
- ▶ Accurately identify software, including transactions miscategorized in employee expense, travel, or accounts payable
- ▶ Pinpoint individual employees or departments with highest software expenses
- ▶ Gain insights into duplicate purchases or redundant functionality already available with approved applications
- ▶ Create a real-time system of record of all SaaS in the organization
- ▶ Power a deeper understanding of employee spend patterns and behaviors

How it Works

As the leading SaaS Management and Optimization platform, Zylo identifies and uncovers *all* SaaS applications within your technology stack. Using a suite of patent-pending matching algorithms, Zylo ingests and analyzes financial transaction data from sources like Concur Expense. The platform then compares and categorizes that data against the Zybrary, our proprietary library comprising nearly 20,000 applications, to uncover 100% of SaaS purchases and continuously monitor your ongoing SaaS spend, usage, and adoption.



Zylo's AI-powered discovery has seen over \$900B in SaaS transactions and manages more than 30 million licenses and \$25 billion in spend under management.



Renee Turco
Manager of Technology
Asset Management



“Zylo’s integration with SAP Concur has enabled us to easily discover and act on our Shadow IT. In the past seven months, we’ve been able to cut the amount of SaaS purchases coming in through expense channels by half and canceled nearly 60 applications that were purchased outside of our corporate policy. Because of the full visibility into our centralized purchase data that Zylo and SAP Concur provide, we’re making strides to reduce unnecessary cost and risk.”

Request a demo today to see how Zylo and SAP Concur uncover every software transaction.